Estimating ERP for Disney: November 2013

- Incorporation: The conventional practice on equity risk premiums is to estimate an ERP based upon where a company is incorporated. Thus, the cost of equity for Disney would be computed based on the US equity risk premium, because it is a US company, and the Brazilian ERP would be used for Vale, because it is a Brazilian company.
- Operations: The more sensible practice on equity risk premium is to estimate an ERP based upon where a company operates. For Disney in 2013:

Region/ Country	*Proportion of Disney's Revenues*	*ERP*
US& Canada	82.01%	5.50%
Europe	11.64%	6.72%
Asia-Pacific	6.02%	7.27%
Latin America	0.33%	9.44%
Disney	**100.00%**	**5.76%**

ERP for the Rest: November 2013

In November 2013, the mature market premium used was 5.5%

Company	*Region/ Country*	*Weight*	*ERP*
Bookscape	United States	100%	5.50%
Vale	US & Canada	4.90%	5.50%
	Brazil	16.90%	8.50%
	Rest of Latin America	1.70%	10.09%
	China	37.00%	6.94%
	Japan	10.30%	6.70%
	Rest of Asia	8.50%	8.61%
	Europe	17.20%	6.72%
	Rest of World	3.50%	10.06%
	Company	100.00%	7.38%
Tata Motors	India	23.90%	9.10%
	China	23.60%	6.94%
	UK	11.90%	5.95%
	United States	10.00%	5.50%
	Mainland Europe	11.70%	6.85%
	Rest of World	18.90%	6.98%
	Company	100.00%	7.19%
Baidu	China	100%	6.94%
Deutsche Bank	Germany	35.93%	5.50%
	North America	24.72%	5.50%
	Rest of Europe	28.67%	7.02%
	Asia-Pacific	10.68%	7.27%
	South America	0.00%	9.44%
	Company	100.00%	6.12%

A Composite way of estimating ERP for countries

Step 1: Estimate an equity risk premium for a mature market. If your preference is for a forward looking, updated number, you can estimate an implied equity risk premium for the US (assuming that you buy into the contention that it is a mature market)

- My estimate: In January 2016, my estimate for the implied premium in the US was 5.25%. That will also be my estimate for a mature market ERP.

Step 2: Come up with a generic and measurable definition of a mature market.

- My estimate: Any AAA rated country is mature.

Step 3: Estimate the additional risk premium that you will charge for markets that are not mature. You have two choices:

- The default spread for the country, estimated based either on sovereign ratings or the CDS market.
- A scaled up default spread, where you adjust the default spread upwards for the additional risk in equity markets.

ERP : Jan 2016

Andorra	9.28%	3.28%	Jersey (States of)	6.59%	0.59%
Austria	6.00%	0.00%	Liechtenstein	6.00%	0.00%
Belgium	6.90%	0.90%	Luxembourg	6.00%	0.00%
Cyprus	12.71%	6.71%	Malta	7.79%	1.79%
Denmark	6.00%	0.00%	Netherlands	6.00%	0.00%
Finland	6.00%	0.00%	Norway	6.00%	0.00%
France	6.74%	0.74%	Portugal	9.72%	3.72%
Germany	6.00%	0.00%	Spain	8.84%	2.84%
Greece	20.90%	14.90%	Sweden	6.00%	0.00%
Guernsey	6.59%	0.59%	Switzerland	6.00%	0.00%
Iceland	8.84%	2.84%	Turkey	9.28%	3.28%
Ireland	8.38%	2.38%	United Kingdom	6.59%	0.59%
Isle of Man	6.59%	0.59%	**Western Europe**	**7.16%**	**1.16%**
Italy	8.84%	2.84%			

Canada	6.00%	0.00%
US	6.00%	0.00%
North America	**6.00%**	**0.00%**

Caribbean	**14.61%**	**8.61%**

Argentina	17.17%	11.17%
Belize	19.42%	13.42%
Bolivia	11.37%	5.37%
Brazil	9.28%	3.28%
Chile	6.90%	0.90%
Colombia	8.84%	2.84%
Costa Rica	9.72%	3.72%
Ecuador	15.70%	9.70%
El Salvador	11.37%	5.37%
Guatemala	9.72%	3.72%
Honduras	15.70%	9.70%
Mexico	7.79%	1.79%
Nicaragua	14.20%	8.20%
Panama	8.84%	2.84%
Paraguay	9.72%	3.72%
Peru	7.79%	1.79%
Suriname	11.37%	5.37%
Uruguay	8.84%	2.84%
Venezuela	20.90%	14.90%
Latin America	**10.42%**	**4.42%**

Country	*ERP*	*CRP*
Angola	10.48%	4.48%
Botswana	7.26%	1.26%
Burkina Faso	15.70%	9.70%
Cameroon	14.20%	8.20%
Cape Verde	14.20%	8.20%
Congo (DR	15.70%	9.70%
Congo (Republic)	11.37%	5.37%
Côte d'Ivoire	11.37%	5.37%
Egypt	15.70%	9.70%
Ethiopia	12.71%	6.71%
Gabon	11.37%	5.37%
Ghana	15.70%	9.70%
Kenya	12.71%	6.71%
Morocco	9.72%	3.72%
Mozambique	14.20%	8.20%
Namibia	9.28%	3.28%
Nigeria	11.37%	5.37%
Rwanda	12.71%	6.71%
Senegal	12.71%	6.71%
South Africa	8.84%	2.84%
Tunisia	11.37%	5.37%
Uganda	12.71%	6.71%
Zambia	14.20%	8.20%
Africa	**11.76%**	**5.76%**

Albania	12.71%	6.71%
Armenia	11.37%	5.37%
Azerbaijan	9.28%	3.28%
Belarus	17.17%	11.17%
Bosnia	15.70%	9.70%
Bulgaria	8.84%	2.84%
Croatia	9.72%	3.72%
Czech Republic	7.05%	1.05%
Estonia	7.05%	1.05%
Georgia	11.37%	5.37%
Hungary	9.72%	3.72%
Kazakhstan	8.84%	2.84%
Latvia	7.79%	1.79%
Lithuania	7.79%	1.79%
Macedonia	11.37%	5.37%
Moldova	15.70%	9.70%
Montenegro	11.37%	5.37%
Poland	7.26%	1.26%
Romania	9.28%	3.28%
Russia	9.72%	3.72%
Serbia	12.71%	6.71%
Slovakia	7.26%	1.26%
Slovenia	9.28%	3.28%
Ukraine	20.90%	14.90%
Eastern Europe & Russia	**9.65%**	**3.65%**

Abu Dhabi	6.74%	0.74%
Bahrain	9.28%	3.28%
Israel	7.05%	1.05%
Jordan	12.71%	6.71%
Kuwait	6.74%	0.74%
Lebanon	14.20%	8.20%
Oman	7.05%	1.05%
Qatar	6.74%	0.74%
Ras Al Khaimah	7.26%	1.26%
Saudi Arabia	6.90%	0.90%
Sharjah	7.79%	1.79%
United Arab Emirates	6.74%	0.74%
Middle East	**7.11%**	**1.11%**

Frontier Markets (not rated)

Algeria	63.0	12.71%	6.71%	Malawi	57.0	17.17%	11.17%
Brunei	72.8	8.84%	2.84%	Mali	62.5	12.71%	6.71%
Gambia	62.0	14.20%	8.20%	Myanmar	63.3	12.71%	6.71%
Guinea	53.8	17.17%	11.17%	Niger	51.0	17.17%	11.17%
Guinea-Bissau	62.3	12.71%	6.71%	Sierra Leone	56.5	17.17%	11.17%
Guyana	63.5	12.71%	6.71%	Somalia	42.5	20.90%	14.90%
Haiti	57.0	17.17%	11.17%	Sudan	48.3	20.90%	14.90%
Iran	67.8	10.48%	4.48%	Syria	35.8	25.00%	19.00%
Iraq	56.0	17.17%	11.17%	Tanzania	63.0	12.71%	6.71%
Korea, D.P.R.	56.0	17.17%	11.17%	Togo	63.8	12.71%	6.71%
Liberia	50.5	17.17%	11.17%	Yemen, Republic	50.3	17.17%	11.17%
Libya	52.8	17.17%	11.17%	Zimbabwe	54.5	17.17%	11.17%
Madagascar	61.3	14.20%	8.20%				

Bangladesh	11.37%	5.37%
Cambodia	14.20%	8.20%
China	6.90%	0.90%
Fiji	12.71%	6.71%
Hong Kong	6.59%	0.59%
India	9.28%	3.28%
Indonesia	9.28%	3.28%
Japan	7.05%	1.05%
Korea	6.74%	0.74%
Macao	6.74%	0.74%
Malaysia	7.79%	1.79%
Mauritius	8.38%	2.38%
Mongolia	14.20%	8.20%
Pakistan	15.70%	9.70%
Papua New Guine	12.71%	6.71%
Philippines	8.84%	2.84%
Singapore	6.00%	0.00%
Sri Lanka	12.71%	6.71%
Taiwan	6.90%	0.90%
Thailand	8.38%	2.38%
Vietnam	12.71%	6.71%
Asia	**7.49%**	**1.49%**

Australia	6.00%	0.00%
Cook Islands	12.71%	6.71%
New Zealand	6.00%	0.00%
Australia & NZ	**6.00%**	**0.00%**

Black #: Total ERP
Red #: Country risk premium
AVG: GDP weighted average

⌛ Application Test: Estimating a Market Risk Premium

- For your company, get the geographical breakdown of revenues in the most recent year. Based upon this revenue breakdown and the most recent country risk premiums, estimate the equity risk premium that you would use for your company.

- This computation was based entirely on revenues. With your company, what concerns would you have about your estimate being too high or too low?

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III. The Beta

- The beta of a stock (asset) measures its exposure to market risk, i.e., the risk that cannot be diversified away by the marginal investors. It is therefore a measure of exposure to broad macroeconomic risk factors.
- The beta of a stock is standardized around one.
  - A beta that is greater than one indicates above-average risk
  - A beta that is close to one indicates average risk
  - A beta less than one indicates below average risk
  - A beta below zero is a indication of a market risk reducing investment
- Implications:
  - The weighted average beta of stocks in any market (even the most risky ones) is one. Thus, beta cannot carry the weight of country risk.
  - A stock can be risky and have a low beta, if most of the risk in the stock is firm-specific risk.

Measuring Beta

- The standard procedure is to regress stock returns (Rj) against market returns (Rm):

$$R_j = a + b\ R_m$$

- Risk measure: The slope of the regression (b) corresponds to the beta of the stock, and measures the riskiness of the stock. The regression yields a range on the beta that can be computed from the standard error of the beta estimate.
  - Plus (minus) one standard errors: 67% confidence interval
  - Plus (minus) two standard errors: 95% confidence interval
- Performance measure: The intercept (a) of the regression is a measure of how well or badly the stock performed during the period of the regression, after adjusting for risk and market performance. If the regression is run with raw returns, the intercept has to be compared to Rf (1- Beta) to measure what's called **Jensen's alpha (a – Rf (1- Beta))**

  a > Rf (1-b) : Positive Jensen's alpha = Stock did better than expected during regression period

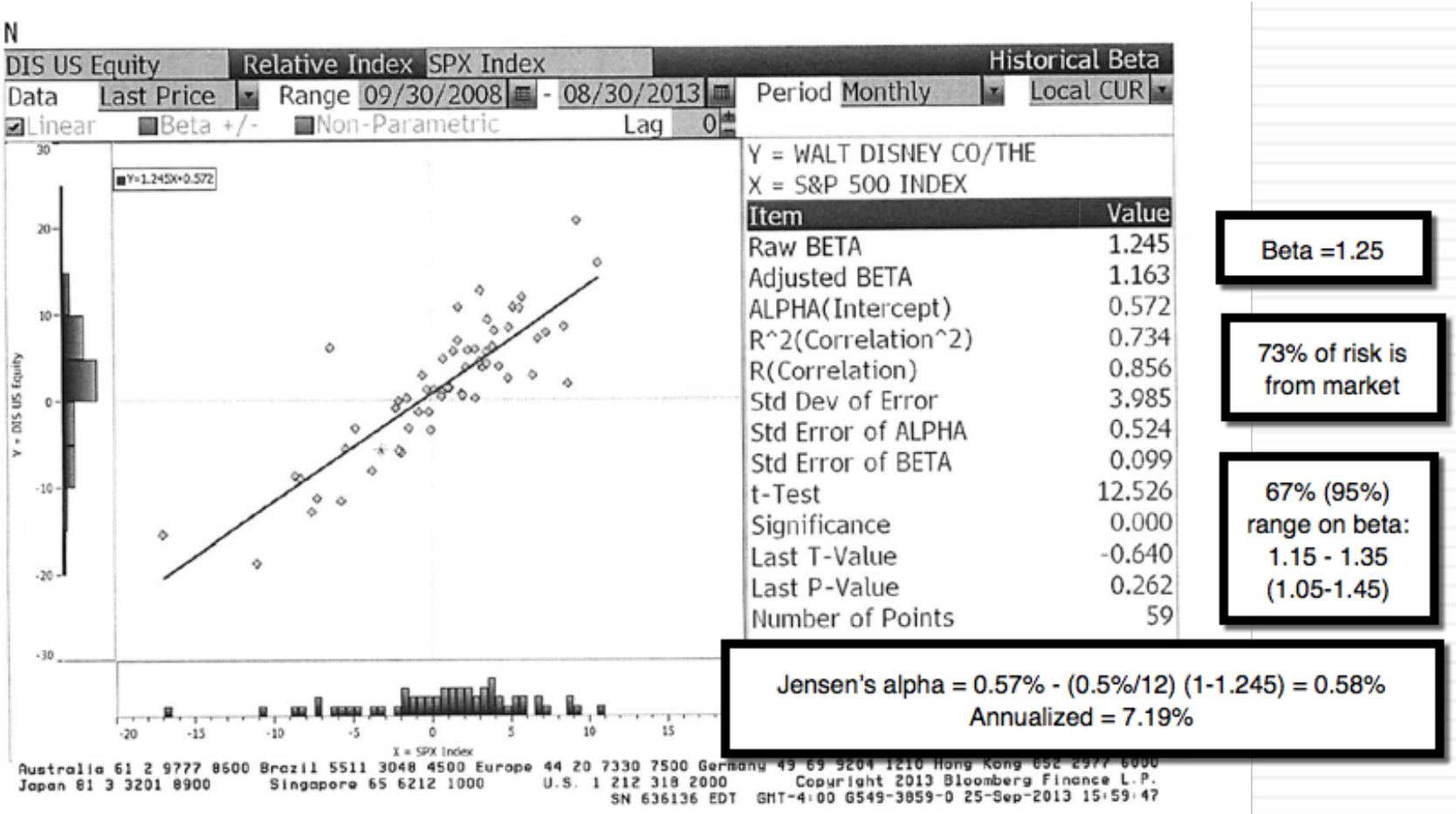
  a = Rf (1-b): : Zero Jensen's alpha = Stock did as wellr than expected during regression period

  a < Rf (1-b) : Negative Jensen's alpha = Stock did worse than expected during regression period
- Risk source: The R squared (R^2) of the regression provides an estimate of the proportion of the risk (variance) of a firm that can be attributed to market risk.

Setting up for the Estimation

- Decide on an estimation period
  - Services use periods ranging from 2 to 5 years for the regression
  - Longer estimation period provides more data, but firms change.
  - Shorter periods can be affected more easily by significant firm-specific event that occurred during the period.
- Decide on a return interval - daily, weekly, monthly
  - Shorter intervals yield more observations, but suffer from more noise.
  - Noise is created by stocks not trading and biases all betas towards one.
- Estimate returns (including dividends) on stock
  - Return = $(Price_{End} - Price_{Beginning} + Dividends_{Period})/ Price_{Beginning}$
  - Included dividends only in ex-dividend month
- Choose a market index, and estimate returns (inclusive of dividends) on the index for each interval for the period.

Disney: Beta Regression



The risk free rate used in the Jensen's alpha is the average, short term risk free rate during the period of the regression.

Measuring Performance

The Jensen's alpha for Disney is 7.19%. This suggests that the stock earned an annual return 7.19% more than the market, after adjusting for risk. Does it follow that the managers of Disney did a good job during this period?

a. Yes
b. No

Explain.

The Beta

The beta for Disney in this regression is 1.25. If you check Disney's beta from a different service (Yahoo, Value Line), would you expect to see the same number?

a. Yes
b. No

If the betas are different, how do you decide which one to use?

a. The highest of the numbers
b. The lowest of the numbers
c. The average of the numbers
d. Other

The R-squared

The R-squared measures the proportion of risk in Disney that comes from the market. If you are a diversified investor, would you want this number to be a high or a low number?

a. High
b. Low

Would your answer be different if you were not diversified?

Estimating Expected Returns for Disney in November 2013

- Inputs to the expected return calculation
  - Disney's Beta = 1.25
  - Riskfree Rate = 2.75% (U.S. ten-year T.Bond rate in November 2013)
  - Risk Premium = 5.76% (Based on Disney's operating exposure)

Expected Return = Riskfree Rate + Beta (Risk Premium)

= 2.75% + 1.25 (5.76%) = 9.95%

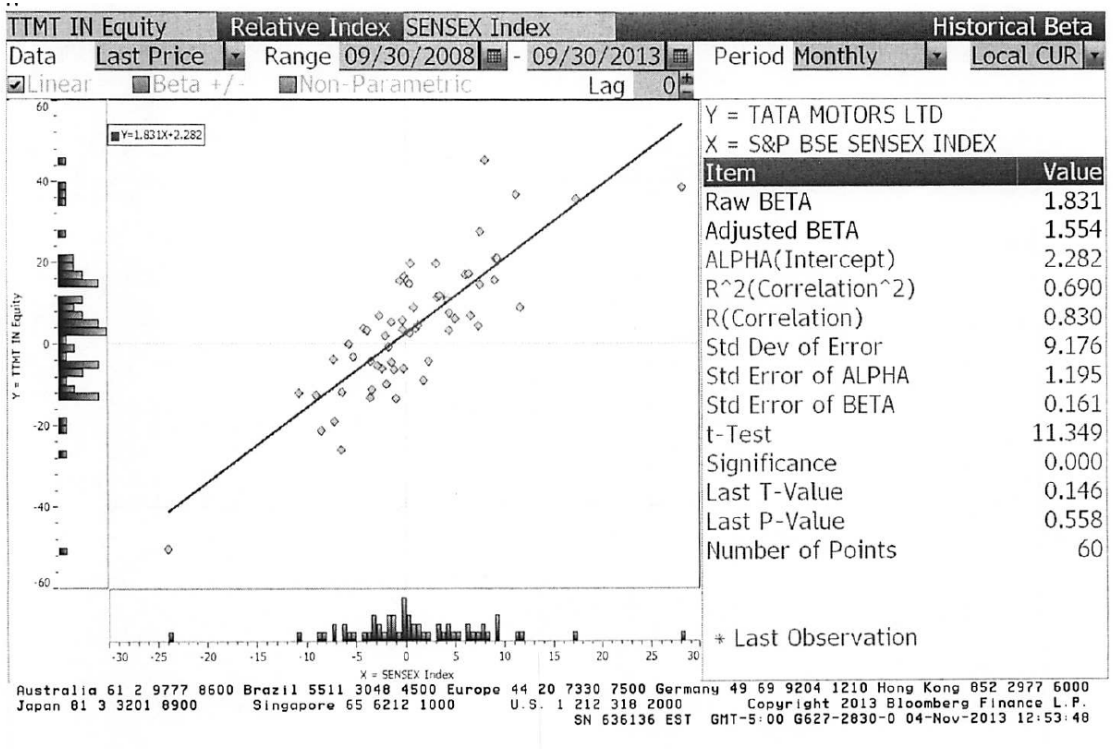
Use to a Potential Investor in Disney

- As a potential investor in Disney, what does this expected return of 9.95% tell you?
  - This is the return that I can expect to make in the long term on Disney, if the stock is correctly priced and the CAPM is the right model for risk,
  - This is the return that I need to make on Disney in the long term to break even on my investment in the stock
  - Both
- Assume now that you are an active investor and that your research suggests that an investment in Disney will yield 12.5% a year for the next 5 years. Based upon the expected return of 9.95%, you would
  - Buy the stock
  - Sell the stock

How managers use this expected return

- Managers at Disney
  - need to make at least 9.95% as a return for their equity investors to break even.
  - this is the hurdle rate for projects, when the investment is analyzed from an equity standpoint
- In other words, Disney's cost of equity is 9.95%.
- What is the cost of not delivering this cost of equity?

Regression Diagnostics for Tata Motors



Beta = 1.83
67% range
1.67-1.99

69% market risk
31% firm specific

Jensen's α
= 2.28% - 4%/12 (1-1.83) = 2.56%
Annualized = $(1-.0256)^{12}-1 = 35.42\%$
Average riskfree rate (2008-13) = 4%

Expected Return (in Rupees)
= Riskfree Rate+ Beta*Risk premium
= 6.57%+ 1.83 (7.19%) = 19.73%